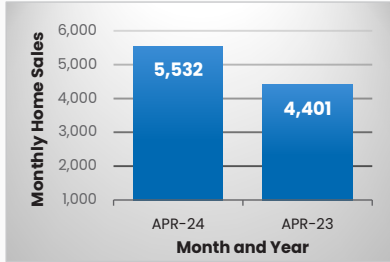


# April 2024 Wisconsin Real Estate Report

April Home Sales Spike Upward as Inventories Improve

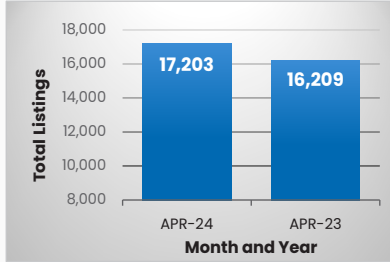
## MONTHLY HOME SALES



April 2024  
**5,532** | April 2023  
**4,401**

from last year **↑ 25.7%**

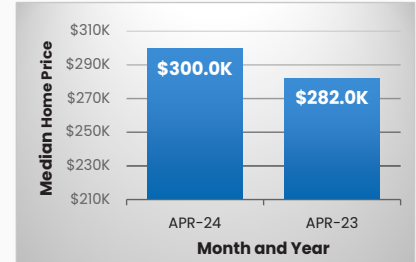
## TOTAL STATEWIDE LISTINGS



April 2024  
**17,203** | April 2023  
**16,209**

from last year **↑ 6.1%**

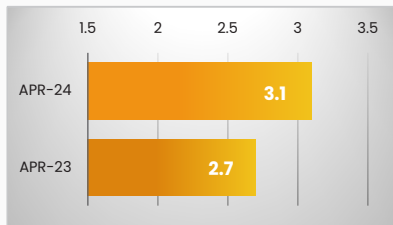
## MEDIAN HOME PRICE



April 2024  
**\$300,000** | April 2023  
**\$282,000**

from last year **↑ 6.4%**

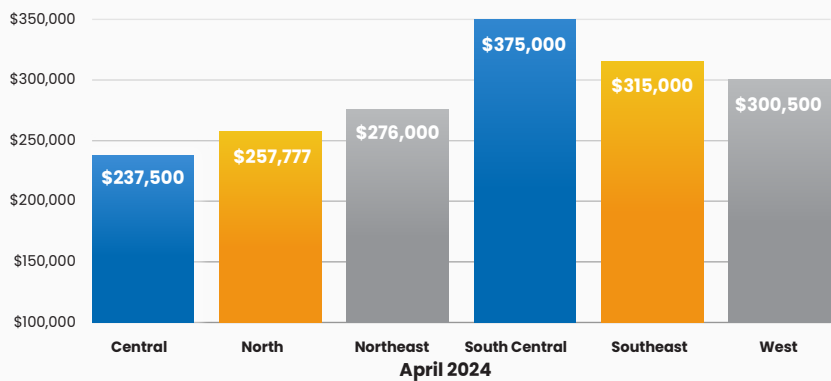
## MONTHS OF INVENTORY



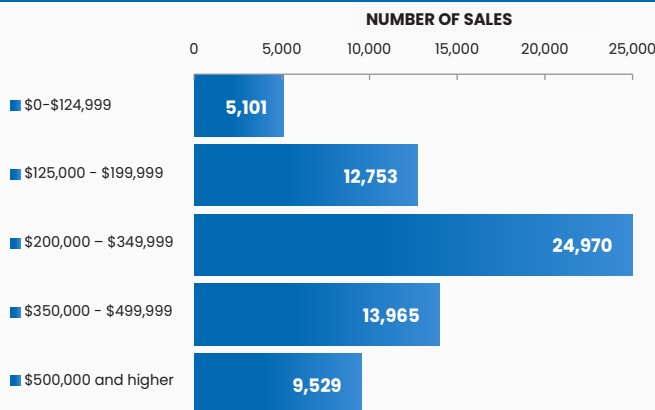
April 2024  
**3.10** | April 2023  
**2.70**

from last year **↑ 14.8%**

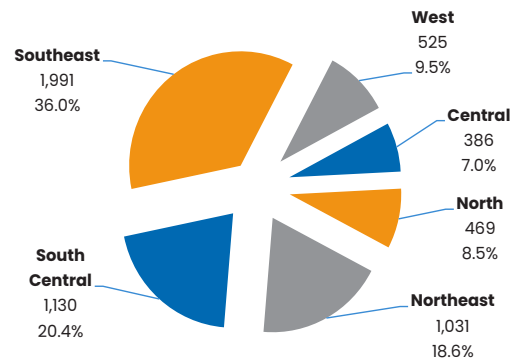
## MEDIAN PRICES BY REGION



## HOMES SOLD BY PRICE RANGE IN PAST 12 MONTHS



## HOME SALES BY REGION



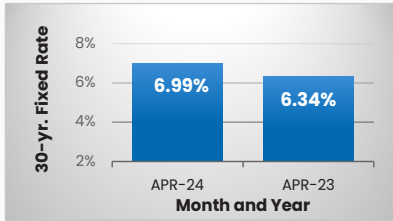
Charts on this page reflect residential housing data in Wisconsin for April 2024.



# April 2024 Wisconsin Real Estate Report

## April Home Sales Spike Upward as Inventories Improve

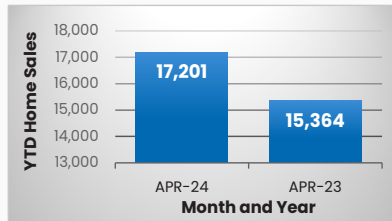
### MORTGAGE INTEREST RATES\*



April 2024	April 2023
<b>6.99%</b>	<b>6.34%</b>

from last year **↑ 65** basis points

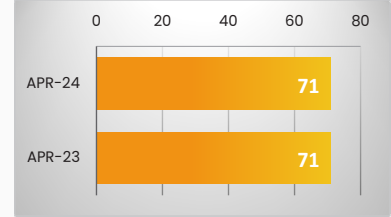
### YEAR-TO-DATE HOME SALES



Year to Date 2024	Year to Date 2023
<b>17,201</b>	<b>15,364</b>

from last year **↑ 12.0%**

### AVERAGE DAYS ON MARKET

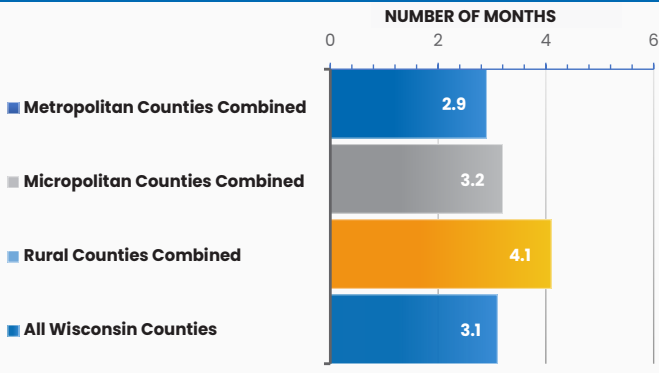


April 2024	April 2023
<b>71</b>	<b>71</b>

from last year **0.0%**

\* Data based on Freddie Mac 30-year fixed mortgage rates.

### MONTHS OF INVENTORY BY URBAN CLASSIFICATION

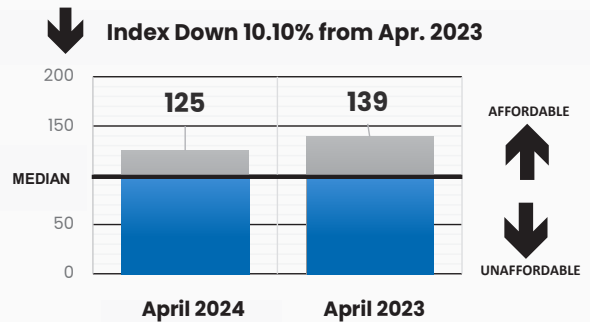


Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Lincoln, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha and Winnebago.

Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.

Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.

### HOUSING AFFORDABILITY INDEX



This index shows the portion of the median-priced home that a qualified buyer with median family income can afford to buy, assuming 20% down and the remaining balance financed with a 30-year fixed mortgage at current rates. A value of 100 means a buyer with median income has enough to qualify for a mortgage on the median-priced home.

Charts on this page reflect residential housing data in Wisconsin for April 2024.

# April 2024 Wisconsin Real Estate Report

April Home Sales Spike Upward as Inventories Improve

## TALKING POINTS

- Strong buyer demand combined with ongoing improvements in listings pushed existing home sales up dramatically and put pressure on prices.
- Wisconsin home sales rose 25.7% in April relative to that same month last year, and the median price rose 6.4% to \$300,000 over that same 12-month period. On a year-to-date basis, sales were up 12%, and the median price increased to \$285,000, which is a 6.5% increase compared to the first four months of 2023.
- Compared to April 2023, home sales rose in April 2024 by double-digit margins in every region of the state. The strongest growth was in the more rural regions with the Central region up 43.5%, the West region increasing 40.4%, and the North region growing 37.9%. More urbanized regions also grew at a healthy pace. The Northeast and South Central regions increased between 25% and 29% over the last year, and the Southeast region was up 16%.
- The statewide inventory situation continues to improve. New listings of homes rose 13% in April 2024 compared to April 2023, and total listings were up 6.1% over that same period.
- Although the market remains a strong seller's market statewide with less than six months of available supply, the months of inventory improved 14.8%, from 2.7 months in April 2023 to 3.1 months in April 2024. The improvement was seen in every region of the state, but especially in rural counties, which increased from 3.3 months of supply a year ago to 4.1 months of supply in April 2024.
- Rising prices and mortgage rates more than offset modest growth in family income, leading to a 10.1% decline in statewide affordability over the last 12 months.

## ADDITIONAL ANALYSIS



### Continued Good News on Housing Supply

"We've got a way to go before the market becomes balanced, but at least it's moving in the right direction. The growth trend in listings has really helped our sales this year, and it bodes well for robust growth this summer."

#### Mary Jo Bowe

2024 Chair of the Board of Directors, Wisconsin REALTORS® Association



### Millennial Demand Resilient Even as Mortgage Rates Rise

"There are significant unmet housing needs for millennial buyers, the oldest of whom are now in their early 40s. Even though average monthly mortgage rates have been increasing throughout 2024, millennials remain committed to homeownership, which is a big reason home sales have rebounded this year."

#### Tom Larson

President & CEO, Wisconsin REALTORS® Association



### Moderating Home Price Appreciation

"A comparison of April housing prices in Wisconsin shows median prices up just over 40% since the pandemic hit in 2020. A lot of that increase took place between 2020 and 2022, when median prices rose almost 25% in total. In contrast, the last two years have seen 12-month home price increases of just 5.4% in April 2023, and only 6.4% in April 2024. Since homeownership expenses make up about one quarter of the overall weight of the Consumer Price Index, which is the index used to measure inflation, it's good to see some moderation in home price appreciation. Hopefully this will continue as the Fed works to meet its 2% inflation target."

#### Dave Clark

Professor Emeritus of Economics and WRA Consultant

**Report Criteria:** Reflecting data for: April 2024 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change
Central	Adams	185,000	172,500	+7.2%	43	33	+30.3%	4.3	3.0	+43.3%	147	107	+37.4%
	Clark	160,100	164,500	-2.7%	15	19	-21.1%	5.2	3.4	+52.9%	94	75	+25.3%
	Juneau	235,000	197,450	+19.0%	32	18	+77.8%	4.7	3.6	+30.6%	83	116	-28.4%
	Marathon	276,000	216,000	+27.8%	110	68	+61.8%	2.6	2.3	+13.0%	67	58	+15.5%
	Marquette	234,000	215,000	+8.8%	19	21	-9.5%	4.5	3.8	+18.4%	78	100	-22.0%
	Portage	298,200	239,900	+24.3%	62	34	+82.4%	2.6	2.7	-3.7%	71	61	+16.4%
	Waushara	225,500	260,000	-13.3%	30	11	+172.7%	3.9	2.3	+69.6%	59	207	-71.5%
	Wood	190,500	152,000	+25.3%	75	65	+15.4%	2.7	2.2	+22.7%	85	57	+49.1%
<b>Central Regional Total</b>		<b>237,500</b>	<b>200,000</b>	<b>+18.8%</b>	<b>386</b>	<b>269</b>	<b>+43.5%</b>	<b>3.3</b>	<b>2.6</b>	<b>+26.9%</b>	<b>82</b>	<b>79</b>	<b>+3.8%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change
North	Ashland	218,500	169,500	+28.9%	19	12	+58.3%	5.9	3.8	+55.3%	96	163	-41.1%
	Barron	241,850	217,500	+11.2%	48	52	-7.7%	3.8	2.7	+40.7%	92	93	-1.1%
	Bayfield	290,000	NA	NA	14	9	+55.6%	7.4	4.1	+80.5%	109	135	-19.3%
	Burnett	296,250	305,000	-2.9%	30	19	+57.9%	2.9	2.9	0.0%	57	108	-47.2%
	Douglas	240,000	226,000	+6.2%	29	35	-17.1%	2.9	2.9	0.0%	55	77	-28.6%
	Florence	NA	NA	NA	2	NA	NA	4.0	7.2	-44.4%	27	NA	NA
	Forest	260,000	NA	NA	15	7	+114.3%	3.2	4.2	-23.8%	166	120	+38.3%
	Iron	NA	NA	NA	7	5	+40.0%	4.6	4.5	+2.2%	72	121	-40.5%
	Langlade	195,000	189,950	+2.7%	32	20	+60.0%	3.7	2.6	+42.3%	67	85	-21.2%
	Lincoln	210,000	144,000	+45.8%	37	16	+131.3%	3.2	2.8	+14.3%	109	71	+53.5%
	Oneida	360,000	222,150	+62.1%	57	29	+96.6%	3.4	2.7	+25.9%	77	80	-3.8%
	Polk	280,000	292,500	-4.3%	36	32	+12.5%	3.0	2.5	+20.0%	69	66	+4.5%
	Price	190,000	180,000	+5.6%	30	23	+30.4%	4.9	4.2	+16.7%	129	123	+4.9%
	Rusk	228,500	192,500	+18.7%	16	12	+33.3%	3.6	2.9	+24.1%	107	72	+48.6%
	Sawyer	227,000	370,000	-38.6%	25	19	+31.6%	4.7	4.9	-4.1%	115	95	+21.1%
	Taylor	207,500	145,750	+42.4%	16	14	+14.3%	3.5	3.8	-7.9%	114	160	-28.8%
Vilas	537,000	380,000	+41.3%	35	23	+52.2%	3.7	3.0	+23.3%	91	90	+1.1%	
Washburn	257,777	432,480	-40.4%	21	13	+61.5%	3.8	4.3	-11.6%	119	82	+45.1%	
<b>North Regional Total</b>		<b>257,777</b>	<b>235,000</b>	<b>+9.7%</b>	<b>469</b>	<b>340</b>	<b>+37.9%</b>	<b>3.8</b>	<b>3.2</b>	<b>+18.8%</b>	<b>92</b>	<b>95</b>	<b>-3.2%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change
Northeast	Brown	324,900	302,500	+7.4%	255	193	+32.1%	2.8	2.5	+12.0%	66	64	+3.1%
	Calumet	332,000	312,500	+6.2%	32	38	-15.8%	3.9	3.0	+30.0%	90	83	+8.4%
	Door	335,000	320,000	+4.7%	53	42	+26.2%	6.8	5.7	+19.3%	115	111	+3.6%
	Fond du Lac	272,450	230,100	+18.4%	84	71	+18.3%	3.3	2.1	+57.1%	94	65	+44.6%
	Green Lake	244,306	230,000	+6.2%	24	20	+20.0%	3.7	3.7	0.0%	92	74	+24.3%
	Kewaunee	255,000	230,000	+10.9%	24	17	+41.2%	3.7	3.0	+23.3%	118	77	+53.2%
	Manitowoc	189,500	190,000	-0.3%	60	57	+5.3%	2.7	1.8	+50.0%	60	63	-4.8%
	Marinette	160,000	173,250	-7.6%	43	36	+19.4%	3.6	2.7	+33.3%	71	67	+6.0%
	Menominee	NA	NA	NA	5	3	+66.7%	2.1	3.9	-46.2%	64	80	-20.0%
	Oconto	213,500	141,500	+50.9%	32	27	+18.5%	3.4	2.6	+30.8%	81	96	-15.6%
	Outagamie	315,000	270,000	+16.7%	167	105	+59.0%	2.8	2.2	+27.3%	64	70	-8.6%
	Shawano	239,900	234,950	+2.1%	43	22	+95.5%	3.0	2.8	+7.1%	94	88	+6.8%
	Waupaca	240,519	215,000	+11.9%	63	33	+90.9%	2.8	2.8	0.0%	73	71	+2.8%
	Winnebago	254,500	254,000	+0.2%	146	137	+6.6%	2.6	2.4	+8.3%	60	66	-9.1%
<b>Northeast Regional Total</b>		<b>276,000</b>	<b>260,000</b>	<b>+6.2%</b>	<b>1,031</b>	<b>801</b>	<b>+28.7%</b>	<b>3.2</b>	<b>2.6</b>	<b>+23.1%</b>	<b>74</b>	<b>71</b>	<b>+4.2%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change
South Central	Columbia	323,200	295,000	+9.6%	54	45	+20.0%	3.8	2.8	+35.7%	80	75	+6.7%
	Crawford	206,000	165,000	+24.8%	11	17	-35.3%	5.1	3.3	+54.5%	71	83	-14.5%
	Dane	454,950	419,900	+8.3%	588	447	+31.5%	3.3	3.1	+6.5%	78	74	+5.4%
	Dodge	266,000	229,000	+16.2%	66	61	+8.2%	2.9	2.5	+16.0%	58	68	-14.7%
	Grant	223,000	122,370	+82.2%	32	22	+45.5%	3.6	4.5	-20.0%	74	82	-9.8%
	Green	277,500	265,000	+4.7%	29	34	-14.7%	3.2	2.8	+14.3%	68	87	-21.8%
	Iowa	300,000	215,000	+39.5%	15	17	-11.8%	3.4	3.0	+13.3%	60	133	-54.9%
	Jefferson	316,000	330,000	-4.2%	95	67	+41.8%	2.7	2.8	-3.6%	59	80	-26.3%
	Lafayette	NA	185,000	NA	4	15	-73.3%	3.5	3.3	+6.1%	85	73	+16.4%
	Richland	272,500	NA	NA	10	7	+42.9%	5.6	3.2	+75.0%	138	92	+50.0%
	Rock	288,000	236,000	+22.0%	171	139	+23.0%	3.1	2.5	+24.0%	78	72	+8.3%
	Sauk	280,000	291,750	-4.0%	55	30	+83.3%	3.7	3.2	+15.6%	88	85	+3.5%
<b>South Central Regional Total</b>		<b>375,000</b>	<b>340,000</b>	<b>+10.3%</b>	<b>1,130</b>	<b>901</b>	<b>+25.4%</b>	<b>3.3</b>	<b>3.0</b>	<b>+10.0%</b>	<b>76</b>	<b>76</b>	<b>0.0%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change
Southeast	Kenosha	251,000	268,000	-6.3%	141	133	+6.0%	2.3	1.9	+21.1%	57	65	-12.3%
	Milwaukee	260,001	236,500	+9.9%	888	722	+23.0%	2.5	2.3	+8.7%	54	54	0.0%
	Ozaukee	460,000	424,550	+8.4%	79	80	-1.3%	3.1	3.0	+3.3%	78	66	+18.2%
	Racine	286,100	222,000	+28.9%	163	167	-2.4%	2.4	2.2	+9.1%	58	61	-4.9%
	Sheboygan	252,450	235,000	+7.4%	70	61	+14.8%	2.4	2.7	-11.1%	59	57	+3.5%
	Walworth	369,450	295,000	+25.2%	142	112	+26.8%	4.1	3.4	+20.6%	84	65	+29.2%
	Washington	341,000	355,000	-3.9%	146	101	+44.6%	3.2	2.5	+28.0%	61	61	0.0%
	Waukesha	449,900	426,875	+5.4%	362	340	+6.5%	2.7	2.6	+3.8%	67	62	+8.1%
<b>Southeast Regional Total</b>		<b>315,000</b>	<b>291,600</b>	<b>+8.0%</b>	<b>1,991</b>	<b>1,716</b>	<b>+16.0%</b>	<b>2.7</b>	<b>2.4</b>	<b>+12.5%</b>	<b>61</b>	<b>59</b>	<b>+3.4%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change
West	Buffalo	188,665	160,500	+17.5%	14	10	+40.0%	4.1	3.8	+7.9%	72	51	+41.2%
	Chippewa	338,875	293,750	+15.4%	52	34	+52.9%	4.1	3.4	+20.6%	76	100	-24.0%
	Dunn	262,500	260,000	+1.0%	49	33	+48.5%	3.6	3.2	+12.5%	58	90	-35.6%
	Eau Claire	349,250	272,000	+28.4%	98	69	+42.0%	3.5	2.7	+29.6%	70	64	+9.4%
	Jackson	247,450	169,000	+46.4%	16	11	+45.5%	3.1	3.5	-11.4%	66	93	-29.0%
	La Crosse	325,000	267,500	+21.5%	107	94	+13.8%	2.8	2.2	+27.3%	66	64	+3.1%
	Monroe	191,000	197,500	-3.3%	43	28	+53.6%	4.0	3.1	+29.0%	76	187	-59.4%
	Pepin	NA	NA	NA	9	8	+12.5%	5.4	4.5	+20.0%	50	116	-56.9%
	Pierce	342,000	323,000	+5.9%	24	16	+50.0%	3.7	2.2	+68.2%	88	73	+20.5%
	St. Croix	375,000	365,000	+2.7%	65	49	+32.7%	3.9	2.8	+39.3%	83	127	-34.6%
	Trempealeau	209,349	NA	NA	30	9	+233.3%	5.0	2.9	+72.4%	98	70	+40.0%
Vernon	232,500	175,000	+32.9%	18	13	+38.5%	3.7	2.7	+37.0%	70	95	-26.3%	
<b>West Regional Total</b>		<b>300,500</b>	<b>265,000</b>	<b>+13.4%</b>	<b>525</b>	<b>374</b>	<b>+40.4%</b>	<b>3.6</b>	<b>2.8</b>	<b>+28.6%</b>	<b>73</b>	<b>90</b>	<b>-18.9%</b>

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change
300,000	282,000	+6.4%	5,532	4,401	+25.7%	71	71	0.0%

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
4/2024	4/2023	% Change	4/2024	4/2023	% Change	4/2024	4/2023	% Change
3.1	2.7	+14.8%	7,667	6,785	+13.0%	17,203	16,209	+6.1%

### Price Range Stats

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	1,061	221	5,101	450,168,880	2.5
\$125,000 - \$199,999	2,241	142	12,753	2,173,558,250	2.1
\$200,000 - \$349,999	5,171	110	24,970	6,896,642,899	2.5
\$350,000 - \$499,999	4,256	118	13,965	5,854,738,341	3.7
\$500,000+	4,482	127	9,529	7,313,294,656	5.6

### Months of Inventory by Broad Urban-Rural Classification

Category	April 2024	April 2023
Metropolitan Counties Combined	2.9	2.5
Micropolitan Counties Combined	3.2	2.8
Rural Counties Combined	4.1	3.3
State Total	3.1	2.7

**Report Criteria:** Reflecting YTD data through: April 2024 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 4/2024	Through 4/2023	% Change	Through 4/2024	Through 4/2023	% Change
Central	Adams	215,000	225,000	-4.4%	128	108	+18.5%
	Clark	160,100	154,450	+3.7%	64	68	-5.9%
	Juneau	240,000	210,000	+14.3%	95	75	+26.7%
	Marathon	240,000	225,000	+6.7%	341	265	+28.7%
	Marquette	220,000	250,000	-12.0%	75	59	+27.1%
	Portage	260,000	240,000	+8.3%	176	126	+39.7%
	Waushara	240,000	255,000	-5.9%	79	57	+38.6%
	Wood	180,000	164,750	+9.3%	237	238	-0.4%
<b>Central Regional Total</b>		<b>225,000</b>	<b>207,000</b>	<b>+8.7%</b>	<b>1,195</b>	<b>996</b>	<b>+20.0%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 4/2024	Through 4/2023	% Change	Through 4/2024	Through 4/2023	% Change
North	Ashland	175,000	172,250	+1.6%	65	38	+71.1%
	Barron	249,000	236,720	+5.2%	193	147	+31.3%
	Bayfield	277,500	237,500	+16.8%	58	32	+81.3%
	Burnett	275,000	274,500	+0.2%	89	68	+30.9%
	Douglas	220,000	223,000	-1.3%	125	96	+30.2%
	Florence	NA	NA	NA	4	1	+300.0%
	Forest	227,500	185,000	+23.0%	42	27	+55.6%
	Iron	259,000	259,950	-0.4%	26	24	+8.3%
	Langlade	174,450	149,500	+16.7%	76	75	+1.3%
	Lincoln	195,000	162,500	+20.0%	113	82	+37.8%
	Oneida	290,000	240,000	+20.8%	146	128	+14.1%
	Polk	300,000	259,900	+15.4%	118	103	+14.6%
	Price	180,250	135,000	+33.5%	92	70	+31.4%
	Rusk	229,750	160,000	+43.6%	42	39	+7.7%
	Sawyer	261,000	310,000	-15.8%	81	55	+47.3%
	Taylor	195,000	170,000	+14.7%	56	48	+16.7%
	Vilas	389,000	330,000	+17.9%	117	98	+19.4%
Washburn	239,900	325,000	-26.2%	73	49	+49.0%	
<b>North Regional Total</b>		<b>248,000</b>	<b>225,000</b>	<b>+10.2%</b>	<b>1,516</b>	<b>1,180</b>	<b>+28.5%</b>



Region	County	YTD Median Price			YTD Sales		
		Through 4/2024	Through 4/2023	% Change	Through 4/2024	Through 4/2023	% Change
Northeast	Brown	319,000	288,250	+10.7%	741	660	+12.3%
	Calumet	342,500	325,550	+5.2%	122	124	-1.6%
	Door	417,500	370,000	+12.8%	156	130	+20.0%
	Fond du Lac	240,000	200,000	+20.0%	269	245	+9.8%
	Green Lake	224,950	225,000	0.0%	78	53	+47.2%
	Kewaunee	279,500	225,000	+24.2%	50	50	0.0%
	Manitowoc	195,000	176,000	+10.8%	227	212	+7.1%
	Marinette	162,500	150,500	+8.0%	127	138	-8.0%
	Menominee	NA	NA	NA	8	7	+14.3%
	Oconto	240,000	177,500	+35.2%	121	97	+24.7%
	Outagamie	295,000	275,000	+7.3%	584	377	+54.9%
	Shawano	220,000	200,000	+10.0%	105	85	+23.5%
	Waupaca	219,500	195,000	+12.6%	170	147	+15.6%
	Winnebago	235,500	236,000	-0.2%	498	435	+14.5%
<b>Northeast Regional Total</b>		<b>266,000</b>	<b>246,500</b>	<b>+7.9%</b>	<b>3,256</b>	<b>2,760</b>	<b>+18.0%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 4/2024	Through 4/2023	% Change	Through 4/2024	Through 4/2023	% Change
Southeast	Kenosha	265,000	248,750	+6.5%	467	458	+2.0%
	Milwaukee	239,000	222,000	+7.7%	2,776	2,483	+11.8%
	Ozaukee	450,000	400,000	+12.5%	252	291	-13.4%
	Racine	255,000	215,000	+18.6%	608	616	-1.3%
	Sheboygan	274,950	219,000	+25.5%	294	265	+10.9%
	Walworth	359,000	310,000	+15.8%	406	365	+11.2%
	Washington	340,000	349,900	-2.8%	405	325	+24.6%
	Waukesha	437,000	410,000	+6.6%	1,089	1,085	+0.4%
<b>Southeast Regional Total</b>		<b>290,000</b>	<b>270,000</b>	<b>+7.4%</b>	<b>6,297</b>	<b>5,888</b>	<b>+6.9%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 4/2024	Through 4/2023	% Change	Through 4/2024	Through 4/2023	% Change
South Central	Columbia	290,000	278,000	+4.3%	148	144	+2.8%
	Crawford	194,500	165,000	+17.9%	40	39	+2.6%
	Dane	440,000	400,000	+10.0%	1,686	1,572	+7.3%
	Dodge	260,000	215,500	+20.6%	226	206	+9.7%
	Grant	184,000	157,000	+17.2%	117	93	+25.8%
	Green	270,000	227,500	+18.7%	103	102	+1.0%
	Iowa	287,500	234,500	+22.6%	50	68	-26.5%
	Jefferson	332,000	310,000	+7.1%	259	213	+21.6%
	Lafayette	200,000	205,000	-2.4%	29	31	-6.5%
	Richland	259,000	200,000	+29.5%	35	43	-18.6%
	Rock	250,000	237,750	+5.2%	574	508	+13.0%
	Sauk	293,500	270,133	+8.7%	196	157	+24.8%
<b>South Central Regional Total</b>		<b>350,000</b>	<b>320,000</b>	<b>+9.4%</b>	<b>3,463</b>	<b>3,176</b>	<b>+9.0%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 4/2024	Through 4/2023	% Change	Through 4/2024	Through 4/2023	% Change
West	Buffalo	189,000	160,000	+18.1%	37	31	+19.4%
	Chippewa	282,000	292,000	-3.4%	149	156	-4.5%
	Dunn	245,000	265,000	-7.5%	131	107	+22.4%
	Eau Claire	301,000	275,750	+9.2%	287	260	+10.4%
	Jackson	174,500	169,000	+3.3%	48	39	+23.1%
	La Crosse	299,750	258,900	+15.8%	292	289	+1.0%
	Monroe	215,000	195,000	+10.3%	115	97	+18.6%
	Pepin	225,000	228,450	-1.5%	14	24	-41.7%
	Pierce	335,000	334,649	+0.1%	73	69	+5.8%
	St. Croix	379,040	359,900	+5.3%	194	181	+7.2%
	Trempealeau	225,000	224,700	+0.1%	83	53	+56.6%
	Vernon	230,000	217,500	+5.7%	51	58	-12.1%
<b>West Regional Total</b>		<b>284,950</b>	<b>267,000</b>	<b>+6.7%</b>	<b>1,474</b>	<b>1,364</b>	<b>+8.1%</b>

YTD Statewide Median Price		
Through 4/2024	Through 4/2023	% Change
285,000	267,500	+6.5%

YTD Statewide Sales		
Through 4/2024	Through 4/2023	% Change
17,201	15,364	+12.0%